

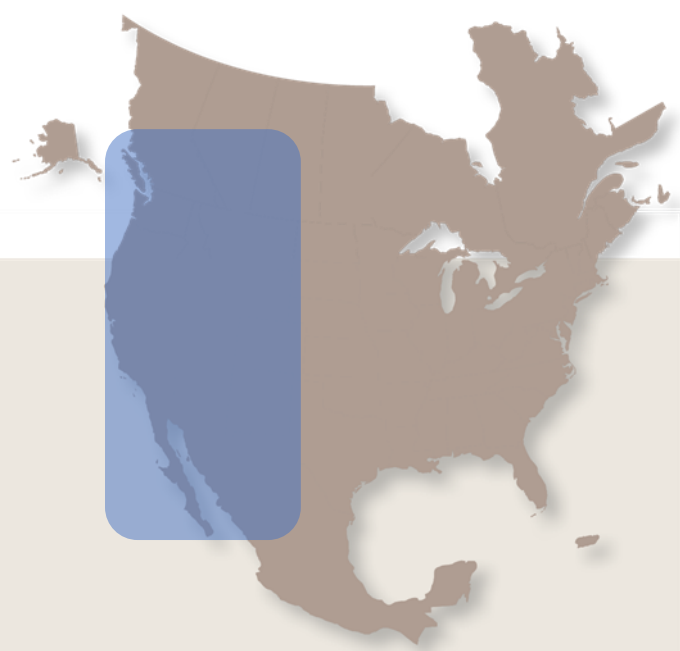
EX-864

The Company is a leading Nearshore Engineering Delivery Platform delivering complex enterprise software solutions through a proven Brazil-based resource model.

With more than 14 years of uninterrupted profitable operations, the Company combines seasoned U.S. leadership with a mature engineering engine in Brazil, ensuring reliable access to high-caliber technical talent and efficient team scaling. The platform has extensive experience architecting and delivering mission-critical enterprise applications, integrations, and modernizations for corporate clients demonstrating consistent execution quality and adherence to timelines.

A high-margin delivery model, supported by disciplined project management and attractive labor arbitrage, The Company produces strong cash flow and compelling unit economics. The leadership team operates independently of the founder, with an established second layer of management driving day-to-day operations, client delivery, and team development.

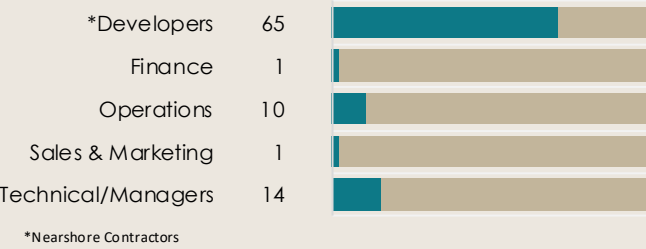
This creates a low-transition risk opportunity for a financial sponsor or strategic acquirer seeking an immediate scalable nearshore engineering platform with a strong profitability and a clear runway for accelerated growth.



HEADQUARTERS
West Coast



OF EMPLOYEES
91



PRODUCTS AND SERVICES

Software Development & AI Solutions

- Custom Software Development
- Web & Application Development
- System Integrations (ERP, CRM, APIs)
- Machine Learning Models / AI Solutions
- Automation Systems

Data Management & Engineering

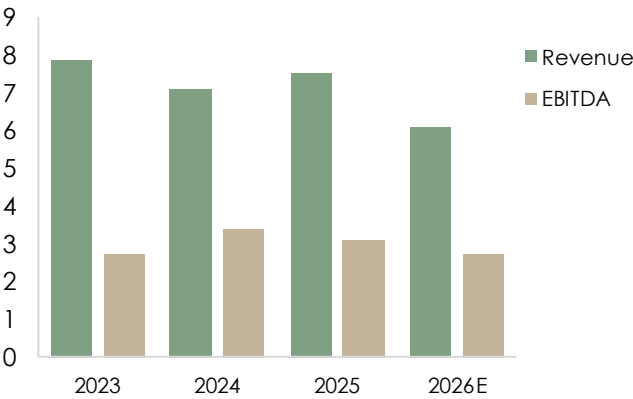
- Data Architecture & Engineering
- Data Integration & ETL / ELT Pipelines
- Data Migration & Modernization
- Master Data / Customer Data Platforms
- Data Warehousing & Reporting Enablement

Strategy & Consulting

- Strategic Consulting
- Tech Training
- AI Strategy / Enablement (from AI & ML)
- Architecture & Solution Design

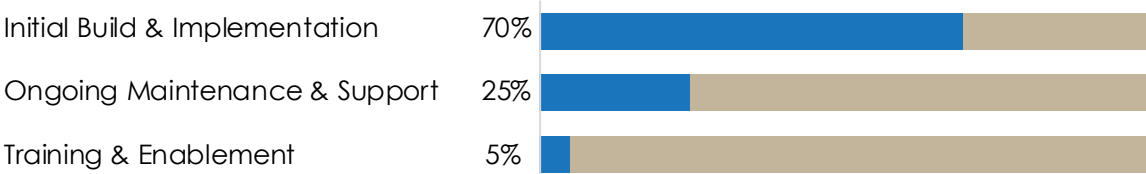


FINANCIALS 2023-2026E



Description (\$M)	2023	2024	2025	2026E
Revenue	\$7.88	\$7.12	\$7.5	\$6.1
Gross Profit	\$4.78	\$4.43	\$4.28	\$3.59
Adj. EBITDA	\$2.74	\$3.39	\$3.08	\$2.71

% DELIVERY & ENGAGEMENT MODEL (2025)



INVESTMENT CONSIDERATIONS

- Proven Nearshore Delivery Model:** The Company has refined a nearshore engineering model over more than 14 years, combining U.S. leadership with highly skilled Brazil-based engineers. This provides a significant cost advantage while maintaining strong communication, time zone alignment, and high delivery quality. The delivery network is supported by mature processes, English-fluent project leaders, and a track record of seamless collaboration with North American stakeholders across multiple industries, enabling buyers to plug into a scalable, low-friction engineering platform with predictable performance and margins.
- Long-Term Client Relationships and Reputation:** Growth has historically been driven by word-of-mouth referrals and repeat engagements rather than formal sales efforts. Adding marketing muscle allows a buyer to leverage the Company's reputation for delivering reliable, mission-critical software systems for large organizations, leading to long-standing client relationships. These blue-chip and mid-market clients view the organization as a trusted strategic partner, often awarding multi-year extensions and incremental project scopes.
- Highly Experienced Engineering Team:** The Company has assembled a stable and experienced engineering team that has worked together for multiple years. The team has deep expertise in enterprise systems, integrations, and scalable application development, allowing the company to consistently deliver complex projects. Leadership tenure and low employee turnover have preserved institutional knowledge and best practices, while senior engineers routinely mentor junior staff, creating a self-reinforcing culture of quality, predictable delivery timelines, and efficient onboarding for additional talent.
- AI-Capable Engineering Organization:** Beginning in 2023, the Company made a significant investment in training and exploration with AI technologies. The engineering team is now capable of implementing AI-enabled features and integrating AI capabilities into client systems, positioning the company well for future technology demand. This includes applied experience with modern machine-learning frameworks, cloud-native AI services, and automation of internal workflows, giving a buyer a ready-made platform to launch differentiated, AI-enhanced solutions without incurring substantial upfront R&D costs.
- Significant Growth Opportunity with Sales Expansion:** The business has historically relied on referrals and existing relationships. This creates a clear opportunity for growth with an established sales engine that can expand the customer base while leveraging existing delivery capability and reputation. With defined service offerings, proven case studies, and strong unit economics in place, a strategic or financial acquirer can accelerate top-line growth by adding out bound prospecting, channel partnerships, and structured account management while preserving the Company's proven delivery culture.

CERTIFICATIONS

aws **CERTIFIED**



Microsoft
CERTIFIED
Partner

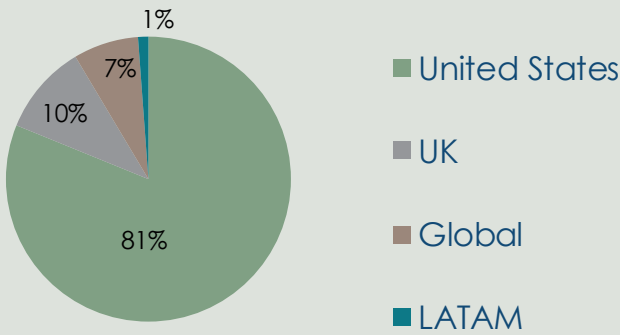
END USER VERTICALS

"The Company strategically scales growth across diverse sectors, including AI-driven business systems, digital sales platforms, enterprise operational systems, and specialized MLM verticals, while empowering emerging startups with innovative, long-tail technical solutions."

CUSTOMERS BY THE NUMBERS

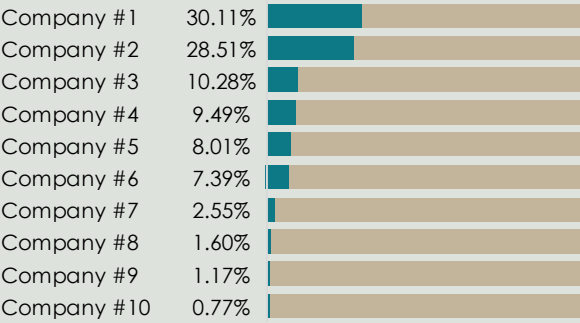
CUSTOMERS: 12
RETENTION: 90%

BY LOCATION:



CUSTOMERS BY REVENUE

TOP 10



Total

98.88%

NEXT STEPS

To learn more about company EX-864 please sign the linked NDA and return to the ITX team. Our team will follow up with a mutually executed NDA and make an introduction to the company's CEO.

[Start NDA Now](#)

[Contact Us](#)

[Asset Listing](#)



IT ExchangeNet