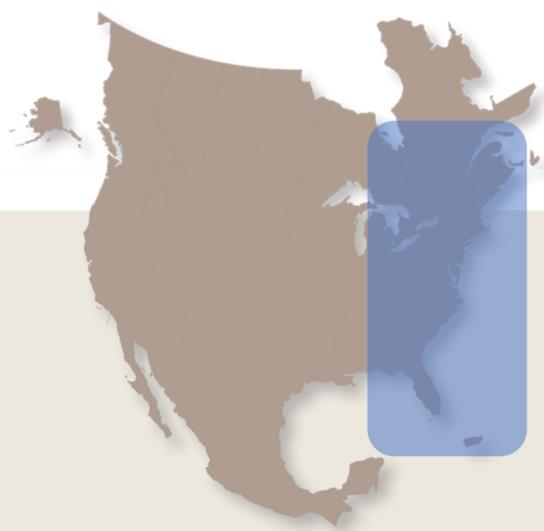


EX-862

The Company is a specialized digital transformation consultancy serving Fortune 500 enterprises and government agencies in need of complex application modernization and transformation. The Company combines deep expertise in coaching, product design, large-scale organizational change, and innovation strategy to guide clients through high-stakes technology and culture shifts, leveraging a strategic partnership with IBM.

The Company integrates advanced AI strategy into client roadmaps to deliver scalable, future-ready solutions that align technology, operating models, and customer value. Its teams focus on building adaptive leadership capabilities and high-performing agile organizations, enabling clients to unlock innovation, accelerate digital initiatives, and sustain cultures of continuous improvement.

The Company's tailored, outcome-driven delivery model and its track record of measurable impact across complex portfolios. Recognized on the Inc. 5000 list in both 2023 and 2024. The Company offers buyers a proven, fast-growing platform in the lower-middle market IT services segment.



HEADQUARTERS
East Coast



OF EMPLOYEES
18

Administrative	1	<div style="width: 100%;"></div>
Management	1	<div style="width: 100%;"></div>
Professional Services	14	<div style="width: 100%;"></div>
Sales & Marketing	2	<div style="width: 100%;"></div>



PRODUCTS AND SERVICES

Strategy & Transformation

- Strategic Planning
- Product Strategy
- Business Transformation
- Coaching & Change Mgmt.
- Strategic Alignment & Funding

AI, Automation & Cloud Fin Ops

- AI Strategy & Roadmap
- Process & Workflow Automation
- AI Governance
- Cloud Cost Optimization
- Financial Visibility & Reporting
- Optimization & Governance

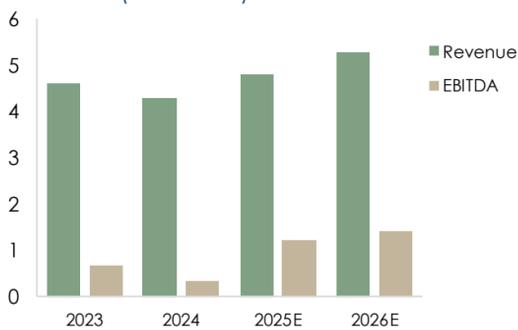
Solutions, Coaching & Training

- Technical Coaching
- Custom Software & Coaching Solutions
- Scaled Agile Framework
- Project Mgmt. Institute
- Team Topologies



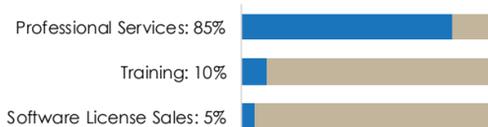
FINANCIALS 2023-2026E

(Cash-basis)



Description (\$M)	2023	2024	2025	2026E
Revenue	\$4.6	\$4.3	\$4.8	\$5.3
Gross Profit	\$231k	-\$39k	\$814k	\$1.0
Adj. EBITDA	\$660k	\$331k	\$1.2	\$1.4

% BY REVENUE TYPE (2025)



RECURRING REVENUE



INVESTMENT CONSIDERATIONS

- Strategic IBM partnership and revenue visibility:** The Company's expanding partnership with IBM uniquely positions it in the enterprise consulting and digital transformation space, creating strong credibility with C-suite technology buyers. This relationship opens doors to high-value, multi-year client engagements and provides preferred access to advanced AI tools, software, and platforms that competitors cannot easily replicate.
- Deep Agile transformation expertise and talent moat:** With a deep bench of certified enterprise coaches and consultants, The Company has a strong track record leading complex Agile transformations across healthcare, financial services, and government sectors. Its proven methodologies and playbooks are trusted by large-scale organizations navigating enterprise-wide change and modernization.
- Early leadership in AI strategy and enablement:** The Company is rapidly expanding its footprint in the high-growth area of AI strategy consulting, helping clients integrate responsible AI practices into their product, operating, and governance ecosystems. This includes roadmap development, use-case discovery, data readiness assessments, and AI-enabled operating model design.
- Full-stack, multi-entry service model:** The Company offers a full stack of services—from executive coaching and portfolio-level transformation to product design, innovation strategy, and delivery enablement—allowing for multiple entry points within client organizations.
- Established federal presence:** The Company has a well-established presence as a federal government contractor and a track record of delivering mission-critical transformation initiatives. It has documented past performance with agencies including the VA, FBI, NASA, FAA, Space Force, and Joint Chiefs of Staff, demonstrating its ability to meet stringent security, compliance, and performance requirements. The Company as a trusted partner within the federal ecosystem. Participation on an active Alliant II IDIQ team provides a scalable contract vehicle and qualified pipeline through 2028, offering investors long-term visibility and access to large, competitively bid opportunities.

PARTNERS



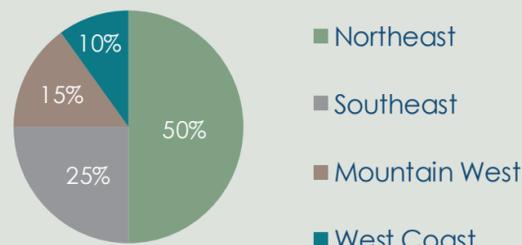
END USER VERTICALS



CUSTOMERS BY THE NUMBERS

CUSTOMERS:
78 Active since 2021
15 Present

BY LOCATION:



CUSTOMERS BY REVENUE



Total
91.5%

NEXT STEPS

To learn more about company EX-862 please sign the linked NDA and return to the ITX team. Our team will follow up with a mutually executed NDA and make an introduction to the company's CEO.

[Start NDA Now](#)

[Contact Us](#)

[Asset Listing](#)

