

EX-855

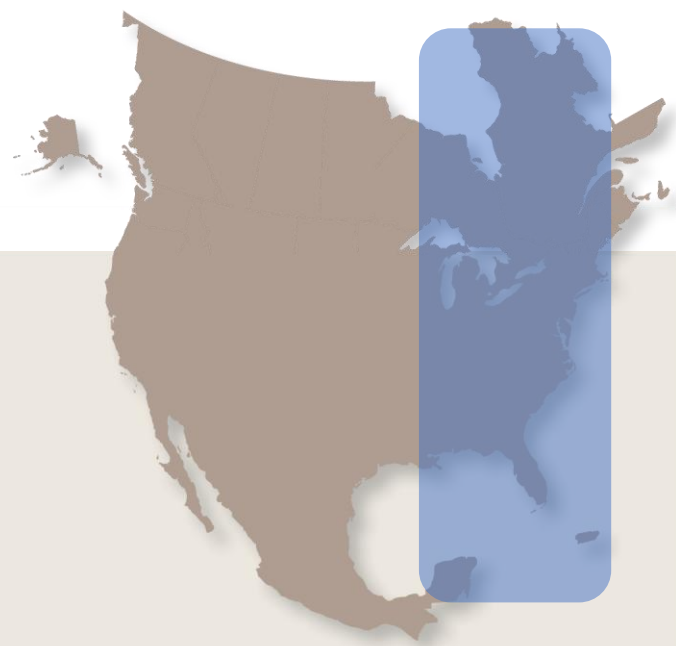
FOUNDED 2007

This established managed IT services provider delivers enterprise-grade technology solutions to small and mid-sized businesses across a range of industries. Known for its high client retention and proactive service model, the company offers fully outsourced IT support, cloud solutions, cybersecurity, and strategic consulting tailored to business needs.

The Company generates over 80% of its revenue from recurring managed services agreements, with 44% from end-user/device support and 39% from SaaS, driving strong margins, cash flow stability, and scalable growth.

What sets this company apart is a deeply personalized approach—combining the reliability of a large provider with the responsiveness of a boutique firm. Clients benefit from scalable infrastructure, improved productivity, and minimized downtime through a proven process built around stability, security, and innovation.

The Company operates with an experienced leadership team and technical staff and has built strong recurring revenue through long-term contracts. This is a turnkey opportunity for strategic buyers seeking growth in a high-demand market with an exceptional reputation.



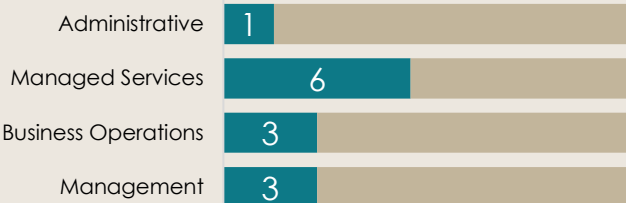
HEADQUARTERS

East Coast



OF EMPLOYEES

13*



*12 full-time / 1 part-time



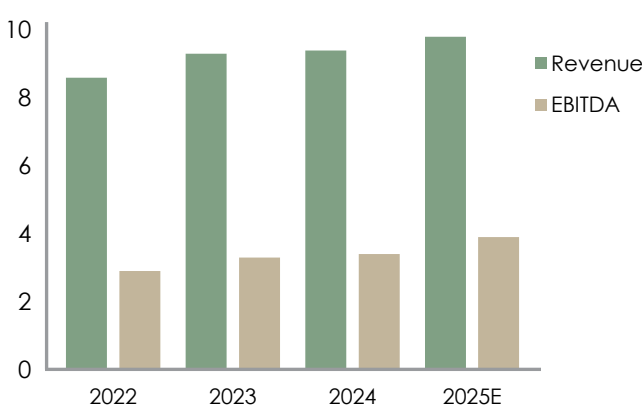
PRODUCTS AND SERVICES

- **Managed IT Services** – Ongoing support for networks, systems, and users
- **Help Desk Support** – Fast, responsive tech support for end users
- **System Monitoring** – Proactive monitoring to reduce downtime
- **Cybersecurity** – Protection for devices, data, and compliance needs
- **Cloud Services** – Cloud migration, setup, and management
- **Business Continuity** – Backup and disaster recovery solutions
- **Collaboration Tools** – Setup of tools like Microsoft 365 for remote work



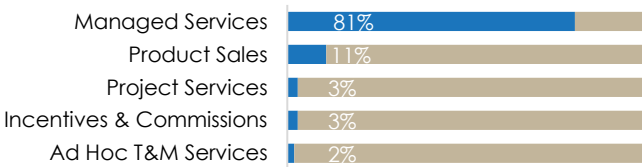
FINANCIALS

2022-2025E



| Description (\$M) | 2022 | 2023 | 2024 | 2025E |
|-------------------|--------|--------|--------|--------|
| Revenue | \$8.6M | \$9.3M | \$9.4M | \$9.8M |
| Gross Profit | \$2.9M | \$3.3M | \$3.4M | \$3.9M |
| Adj. EBITDA | \$1.4M | \$1.7M | \$1.5M | \$1.9M |

% BY REVENUE TYPE



RECURRING REVENUE (\$M)



INVESTMENT CONSIDERATIONS

1. **Strong Recurring Revenue Model** - A significant majority of the Company's revenue is derived from managed services agreements, providing predictable cash flow and high-margin recurring income. This subscription-based model minimizes revenue volatility and enhances long-term valuation. Managed End User Services and Devices account for 44% of ARR, while SAAS contributes 39%. Infrastructure as a Service makes up 16%, and Business Continuity and Backup services contribute 1%.
2. **Deep Technical Expertise with Recognized Vendor Partnerships** - The Company holds top-tier certifications and partnerships with major technology vendors, including advanced competencies in cloud platforms and productivity solutions. This enables rapid deployment of scalable IT environments and strengthens its position as a trusted advisor. These relationships are not only differentiators but also sources of co-marketing, sales enablement, and deal registration benefits.
3. **Scalable Operational Infrastructure** - A mature and standardized service delivery framework supports scalability without a linear increase in cost. The organization has invested in robust internal systems, documentation, and SOPs, allowing for efficient client onboarding, remote service management, and team collaboration across industry verticals and regions. This positions the business well for both organic growth and tuck-in acquisitions.
4. **Expansion Potential in Untapped Markets and Offerings** - With a proven model already successful in its core region, the Company is well-positioned to expand geographically or enter new verticals such as healthcare, legal, or manufacturing IT. Emerging service areas like cybersecurity compliance (e.g., CMMC, HIPAA) and cloud VoIP/communications also present immediate growth levers for a buyer with sales or capital capacity.
5. **Experienced, Transition-Ready Leadership Team** - The Company is led by seasoned professionals with decades of combined IT services experience. Leadership is prepared to support a structured transition, offering continuity or limited post-sale involvement as preferred by the acquirer. Additionally, the operational management team is stable, well-trained, and capable of running day-to-day operations independently—an attractive asset for strategic or financial buyers.

CHANNEL PARTNERS



Dropsuite



CONNECTWISE



END USER VERTICALS

HEALTHCARE

MANUFACTURING

TECHNOLOGY

FINANCIAL

REAL ESTATE

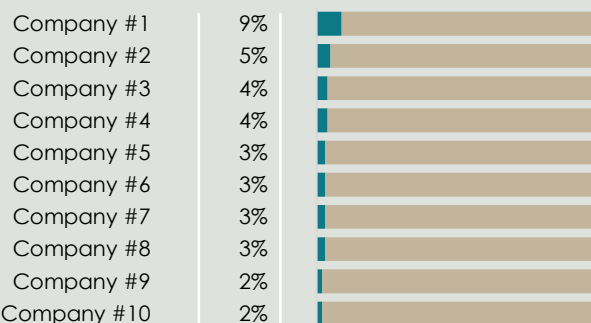
OF CUSTOMERS/RETENTION/LOCATION

250 / 93%



CUSTOMERS BY REVENUE

TOP 10



Total
38%

NEXT STEPS

To learn more about company EX-855 please sign the linked NDA and return to the ITX team. Our team will follow up with a mutually executed NDA and provide an introduction to the company's CEO.



Start NDA Now



Contact Us



Asset Listing



IT ExchangeNet