

EX-854

Fortune 100 Master Services Agreement

The Company is a highly specialized IT and Business Operations professional services firm with a long-standing track record of supporting critical roles within a concentrated group of top-tier financial services clients. Its business is built on exclusive, hard-to-obtain Master Services Agreements (MSAs) that limit staffing access to a small, trusted vendor set creating built-in account protection and expansion potential. These MSAs act as licenses to sell, with potential access to a wide range of IT and operations opportunities beyond the Company's current niche.

Backed by a proprietary database of 47,000+ professionals and a proven screening process, their model focuses on delivering deeply vetted, hard-to-replace consultants aligned to clients' highly specific needs.

Consultant assignments often last years, driving stable, recurring revenue with minimal churn. For a strategic buyer, this delivers reliable EBITDA with a two- to three-year payback—and meaningful upside.



HEADQUARTERS

East Coast



OF EMPLOYEES

39

Admin/Accounting	1	<div style="width: 2.5%;"></div>
Consultants	36	<div style="width: 92.5%;"></div>
Management	2	<div style="width: 5%;"></div>



PRODUCTS AND SERVICES

Information Technology Roles

- Low-code Developers
- Full Stack Developers
- Angular Developers
- Technical Writers
- Legacy Systems developers

Agile and Project Management

- Project Managers
- Scrum Masters
- Product Owners
- Release Train Engineers
- Business Analysts
- Process Improvement Specialists

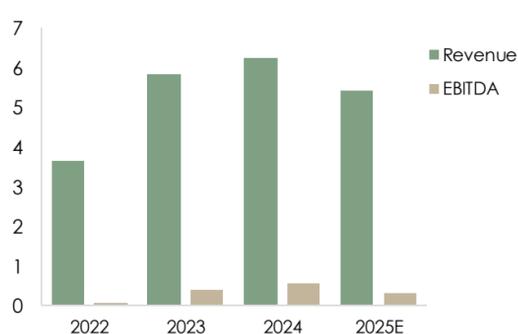
Retirement, Life Insurance Operations

- Retirement Services: Plan Document Compliance Specialists, Client Transition Managers, Client Data Leads, Client Contract Specialists
- Life Insurance: Underwriters, Claims Specialists, Actuaries, Business Project Manager



FINANCIALS

2022-2025E



Description (\$M)	2022	2023	2024	2025E
Revenue	\$3.63	\$5.84	\$6.23	\$5.40
Gross Profit	\$470k	\$849k	\$1.14	\$995k
Adj. EBITDA	\$23k	\$399k	\$544k	\$305k

SERVICE OFFERINGS

100% Staff Augmentation

RECURRING REVENUE

Year	Revenue (\$M)
2022	\$3.60
2023	\$5.80
2024	\$6.20
2025E	\$5.40

INVESTMENT CONSIDERATIONS

- Access to a Fortune 100 Client:** The Company offers a rare and immediate opportunity to engage with a Fortune 100 financial services and insurance enterprise, an account with a tightly controlled and limited vendor list. This longstanding relationship provides a buyer with a strategic foothold into one of the most sought-after verticals in enterprise IT and operational staffing.
- Recurring Revenue:** The Company's book of business includes more than 30 deeply entrenched contingent workers who have been continuously staffed (10 years+) across multiple client departments. This represents a reliable base of recurring revenue with predictable cash flow, high client satisfaction, and limited turnover. These placements are not transactional, they are critical to client operations, delivering long-term value and visibility.
- MSA Provides Broad Entry Point:** The Master Services Agreement (MSA) in place with this Fortune 100 client is general in nature, allowing for expanded offerings well beyond current staffing services. For a buyer with adjacent capabilities in consulting, professional services, or technology solutions, this agreement creates a powerful sales pathway for cross-selling additional services.
- Decades-Long Client Relationships:** Several of the Company's client relationships have been in place for more than 20 years, reflecting exceptional client satisfaction, institutional knowledge, and operational reliability. These are not vendor-client transactions; they are strategic partnerships. A buyer gains immediate credibility and insight, enabling seamless continuity and the potential to expand wallet share.
- Proprietary Talent and Client Contact Database:** The acquisition includes exclusive rights to a proprietary database of nearly 47,000 candidate profiles and more than 3,000 client and prospect contacts. This valuable intellectual asset offers an immediate pipeline for new placements and business development efforts.

BY THE NUMBERS:

2022 through 2024

1. Revenue Growth: 71%
2. Gross Profit Growth: 144%
3. EBITDA Growth: 2,218%

END USER VERTICALS

- FINANCIAL SERVICES
- RETIREMENT SERVICES
- LIFE INSURANCE
- GOVERNMENT PENSIONS
- INVESTMENT MANAGEMENT
- PROPERTY AND CASUALTY

FAST FACT



"The Company has a long-standing relationship with its largest clients, having placed 180 resources over 20 years."



Staffing Services

1. Consultants
2. Project Teams
3. Business Operations Teams
4. Permanent Placements
5. Try-Buy Program

NEXT STEPS

To learn more about company EX-854 please sign the linked NDA and return to the ITX team. Our team will follow up with a mutually executed NDA and make an introduction to the company's CEO.

[Start NDA Now](#)

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