EX-851

FOUNDED 24+ YEARS AGO

- 2025E Revenue: $3.6M
- 98% Customer Retention Rate
- Consistently profitable since inception with EBITDA margins above 25% and low customer concentration
- 280+ MRR clients
- Verticals: Healthcare, Financial, Retail, Manufacturing, State & Local Government, Non-Profit

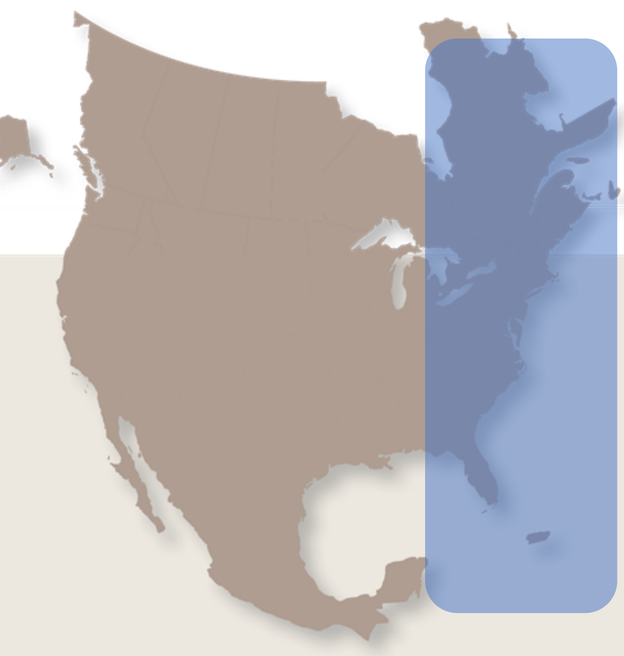
Established in 2001, the Company is a trusted provider of business communication solutions. This organization offers end-to-end services designed to enhance connectivity, security, and operational resilience.

The Company specializes in integrated VoIP systems, SIP dial-tone, cloud and on-premise phone solutions, call center platforms and video surveillance. The Company also offers comprehensive infrastructure services, including relocations, remote support and business continuity planning.

With expertise across traditional and modern technologies, solutions are tailored to support businesses of all sizes through reliable infrastructure, proactive support and scalable communication platforms.

Their stellar recurring revenue model generates over 85% ARR, providing stability and scalability.

With a proven track record of serving more than 280+ clients, the Company presents a compelling opportunity for investors and buyers to expand their presence.



HEADQUARTERS

East Coast

OF EMPLOYEES

7

Service Delivery	4
Management	2
Sales /Marketing	1

Note: 1 Full-Time Contractor

PRODUCTS AND SERVICES

Primary Services:

- *Cloud & Premise-Based VoIP Systems (Intermedia Elevate, Avaya)*
- *SIP Dial Tone Services*
- *Call Center Solutions*
- *Security & Surveillance Systems (Hanwha)*
- *Network Infrastructure Hardware*
- *EnGenius switches, routers and APs*

Secondary Services:

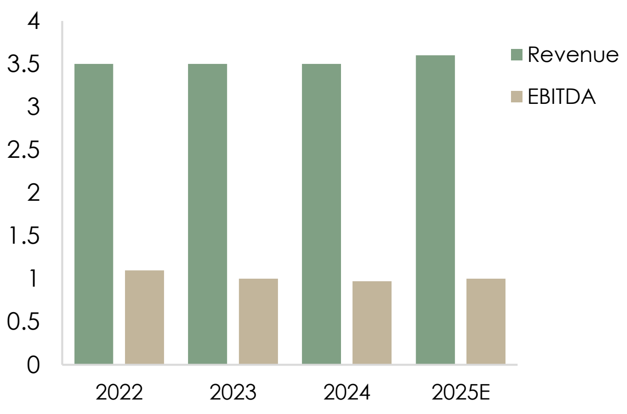
- *Data Backup & Business Continuity Solution Structures*
- *Structured Cabling, Writing and Network Design*

Tertiary Services:

- *Technical support, communication cost analysis, and office relocation services supporting seamless connectivity and business operations.*

FINANCIALS

2022-2025E



Description ($M)	2022	2023	2024	2025E
Revenue	$3.45M	$3.47M	$3.48M	$3.64M
Gross Profit	$1.78M	$1.75M	$1.65M	$1.73M
Adj. EBITDA	$1.12M	$1.03M	$966k	$1.02M

% BY REVENUE TYPE (2024)

VoIP Recurring	78%
Other Recurring	12%
Intall & Wiring	6%
Product Sales	4%

RECURRING REVENUE (M)

2022	$2.87
2023	$2.95
2024	$3.14
2025E	$3.30

INVESTMENT CONSIDERATIONS

1. **High-Quality Recurring Revenue Model:** Over 90% of annual revenue is derived from recurring sources such as VoIP subscriptions, managed services, and network monitoring. This provides stable cash flows, minimizes churn, and ensures predictability in earnings, appealing to investors looking for scalable and durable income streams.
2. **Proven Profitability and Operational Stability:** The Company has remained consistently profitable every year since inception, with EBITDA margins above 25% and low customer concentration risk. This reflects a disciplined operational model and strong cost management practices.
3. **Experienced Leadership and Partnership Opportunities:** Founders are committed to a smooth transition plan, ensuring continuity. Their strong reputation for customer service and a team of seasoned professionals make integration with an acquiring entity seamless.
4. **Attractive Customer Base with Long-Term Loyalty:** 98% customer retention and a presence across healthcare, finance, education, and retail verticals, with top clients representing modest revenue concentration. The average customer relationship spans over 15 years, indicating loyalty and satisfaction.
5. **Strategic Growth Opportunities:** Well-positioned to grow through bolt-on acquisitions and channel partnerships, the company has already established integrations with leading technology vendors. A buyer with complementary services or geographic reach can unlock synergies quickly.

CHANNEL PARTNERS

INTERMEDIA

JENNE — Excellence in Distribution, Experts in Technology

AVAYA

Hanwha

END USER VERTICALS

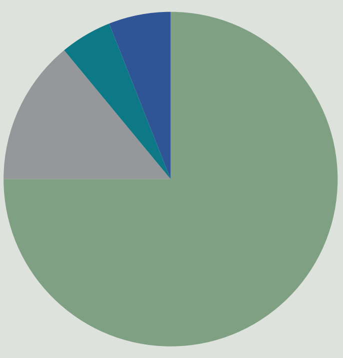
- HEALTHCARE
- FINANCIAL
- RETAIL / MANUFACTURING
- STATE & LOCAL GOV
- NON-PROFIT

CUSTOMERS BY THE NUMBERS

CUSTOMERS: 280

RETENTION: 98%

BY LOCATION:



CUSTOMERS BY REVENUE

TOP %

Company #1	10.3%
Company #2	9.2%
Company #3	8.3%
Company #4	4.1%
Company #5	3.4%
Company #6	2.5%
Company #7	2.3%
Company #8	2.3%
Company #9	2.2%
Company #10	1.6%

Total

46%

NEXT STEPS

To learn more about company EX-851 please sign the linked NDA and return to the ITX team. Our team will follow up with a mutually executed NDA and make an introduction to the company's CEO.

[Start NDA Now] [Contact Us] [Asset Listing]

IT ExchangeNet