

EX-848

FOUNDED 2010

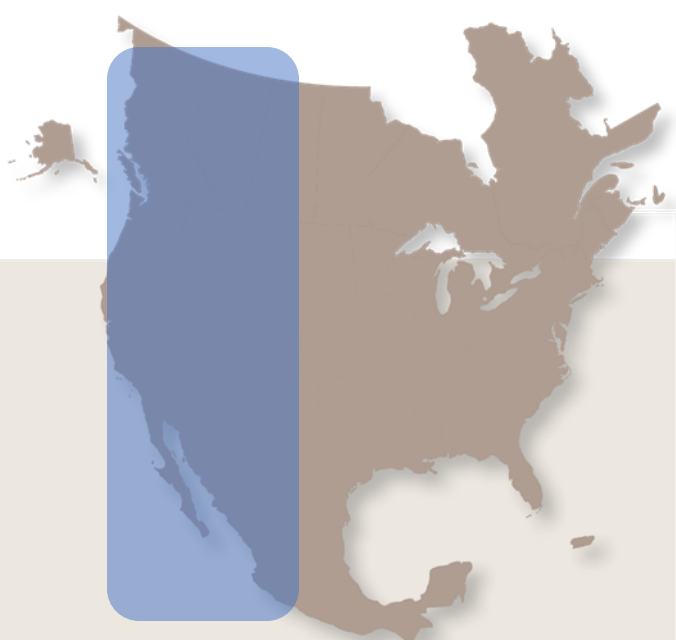
- Established Fortune 500 Client Relationship
- Highly Skilled US-based Workforce
- Revenue Growth (\$5.5M 2022 to \$10M 2025E)
- Opportunities for Service Expansion

With projected 2025 revenue of \$10M, the Company delivers a diverse offering of managed IT support, program and process management, and logistics solutions. The business's ongoing success stems from its commitment to staying at the forefront of technology trends, enabling it to provide innovative, high-quality services that align with the client's evolving needs.

The Company is privately held and is seeking either a full buyout or a majority sale. The CEO and/or President are open to a flexible role during the transition. The President would be willing to continue running the business long-term.

Key strengths include a long-standing relationship with one Fortune 500 client, established through over a decade of consistent, high-quality service delivery. The Company's team consists of highly skilled professionals trained to address both current and future technology offerings.

All services are performed by U.S.-based resources and adhere to client-specific processes and contract requirements. Additionally, operational expenses, including office and warehouse costs, are covered by client.



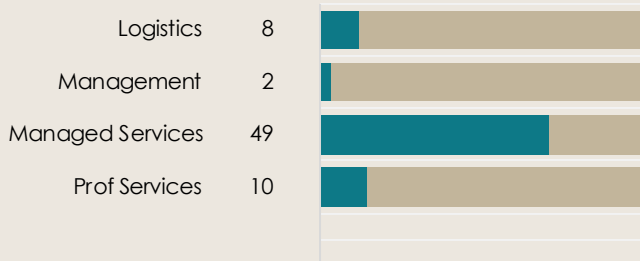
HEADQUARTERS

West Coast



OF EMPLOYEES

69



PRODUCTS AND SERVICES

IT Support

- Managed Services
- Onsite hardware/software technical support
- Remote software support.
- Hardware logistics management.

Unified Communication/Security

- Company-wide computer hardware and software updates and replacements.
- Mobile device security, management and replacement for 20,000+ devices.

Technical Project Management

- Strategic Consulting/change and program management
- Network Deployment

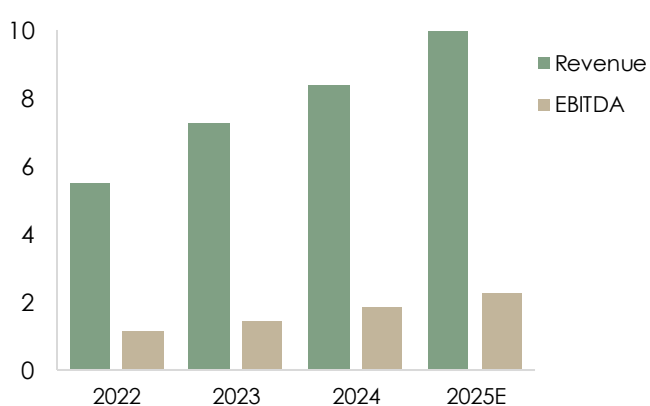
Logistics/Storage Services

- Customer inventory, configuration, deployment of IT equipment.



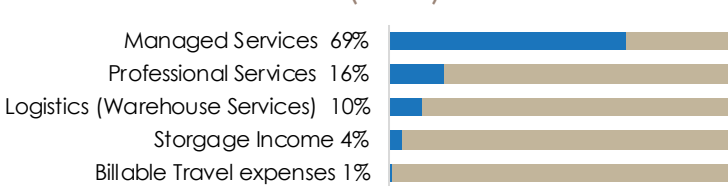
FINANCIALS

2022-2025E



Description (\$M)	2022	2023	2024	2025E
Revenue	\$5.49	\$7.25	\$8.37	\$9.95
Gross Profit	\$1.59	\$2.05	\$2.72	\$3.13
Adj. EBITDA	\$1.11	\$1.41	\$1.86	\$2.25

% BY REVENUE TYPE (2024)



RECURRING REVENUE



INVESTMENT CONSIDERATIONS

- 1. Recurring Revenue & Client Loyalty:** The Company boasts a 100% client contract renewal rate for more than ten years, demonstrating exceptional service and deep client relationships. Two multi-year contract renewals through March of 2026 with an additional two-year option. Cross-selling buyer services opens new opportunities for greenfield expansion.
- 2. Scalable Growth Potential:** Management identifies significant opportunities for expansion with a standardized growth formula. Additional capital and service offerings would enable the Company to compete at a higher level, driving new customer revenue and profitability through organic growth, customer upgrades, and strategic acquisitions. Current management and processes have ability to scale efficiently to support growth targets and new IT Services opportunities.
- 3. Strong Financial Performance:** The Company exhibits historical sales growth at a 35% CAGR. Projected 2025 sales of \$10M and \$2.3M adjusted EBITDA, coupled with a strong balance sheet and no debt, signal financial health and attractiveness to potential buyers.
- 4. Experienced Management & Smooth Transition:** The CEO and/or President are committed to remain through a transition period, ensuring operational continuity. Key employees are also expected to stay, preserving valuable expertise and client relationships. The existing management structure allows for seamless operation.
- 5. Operational Efficiency & Capacity:** The Company's current facilities and resources are underutilized, providing capacity to support pro forma growth without significant capital expenditure on infrastructure. This efficient use of assets enhances profitability and allows for rapid scaling upon acquisition.

HARDWARE MANAGEMENT

The Company currently manages and coordinates corporate-wide computer hardware and software updates and replacements in addition to mobile device security, management and replacement. The Company today manages and tracks more than 50,000 devices.

Reason for Sale

Ownership is exploring an exit to pursue other business interests.

COMPANY FAST FACTS

- Client contract renewal rate is 100% for 10 years +
- Historical sales have increased by 35% CAGR since 2021.
- The company's client is expected to grow 15-20%
- The company has started growing into adjacent organizations
- Company has historical retention of 85%



TOP TEN SUCCESS DRIVERS

1. Key Decision Maker Relationships
2. Reliability and Integrity
3. US-based Skilled Workforce
4. Service Offerings Depth
5. Efficient Operating Model
6. Long-Term Client Retention
7. Growth via Cross-Selling
8. Adaptive to Customer Needs
9. Scalable Operations
10. Robust Contractual Framework

NEXT STEPS

To learn more about company EX-848 please sign the linked NDA and return to the ITX team. Our team will follow up with a mutually executed NDA and make an introduction to the company's President.

[Start NDA Now](#)

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[Asset Listing](#)

