

EX-846

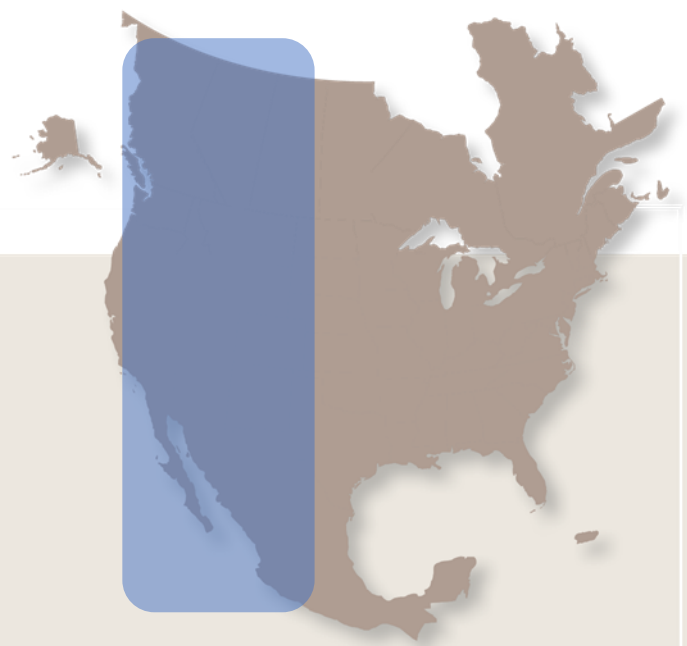
FOUNDED 2021

The Company is a dynamic designated Salesforce partner specializing in delivering comprehensive solutions to help businesses grow and enhance value. With a deep understanding of the Salesforce platform and extensive industry expertise, the Company provides strategic and tactical support to clients across various sectors.

The Company is positioned at the helm of the Agentforce and Data Cloud wave and recognized as a leading expert Salesforce partner for AI and agentic automation. With a proven track record of successful project delivery, particularly in the nonprofit, education and consumer goods industries, their team of skilled professionals leverages their in-depth knowledge to address both immediate and long-term client needs.

- **High Growth Trajectory:** The Company is experiencing significant growth, with projected revenue increasing from \$3.3M in 2024 to \$10M over the next three years.
- **Innovative Product Development:** The Company is actively developing a new SaaS product to further expand its market reach and diversify its revenue streams.
- **Experienced Team:** The Company's team of experts possess deep industry knowledge and a wealth of experience in Salesforce implementation and consulting, including 230+ Salesforce certifications.
- **Scalable Business Model:** The Company's business model is scalable, allowing for future growth and expansion.

The Company presents a compelling opportunity for investors and buyers seeking to enter or expand their presence in the Salesforce ecosystem. With its strong foundation, experienced team and promising growth prospects, the Company is well positioned for continued success.



HEADQUARTERS

West Coast



OF EMPLOYEES

48

Professional Services	35	<div style="width: 72.9%;"></div>
Management	4	<div style="width: 8.3%;"></div>
Sales / Mkt	6	<div style="width: 12.5%;"></div>
Administrative	3	<div style="width: 6.2%;"></div>
Account & Finance	1	<div style="width: 2.1%;"></div>

Note: Three FTEs are contractors on the Professional Services team.



PRODUCTS AND SERVICES

Salesforce Consulting

- Tailor-made Salesforce solutions
- Industry-specific strategies
- Future-focused implementation plan
- 230+ Salesforce Certifications

Salesforce Implementation

- End-to-end project management
- Custom configurations
- Integration with existing systems

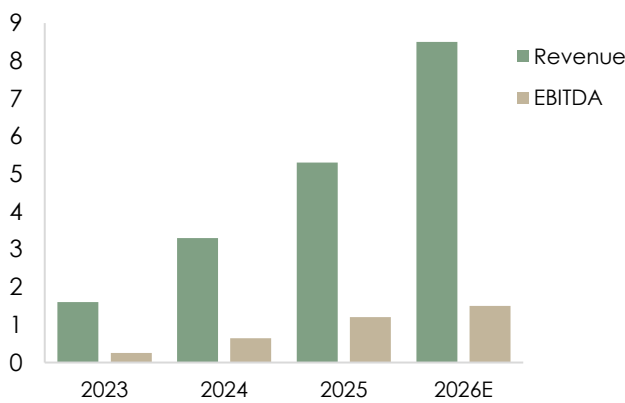
Managed Services

- Ongoing system support and optimization
- Proactive maintenance
- Scalable service model



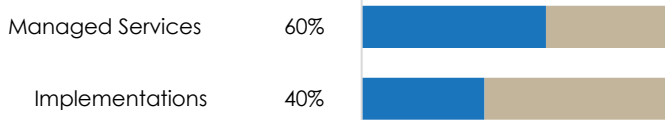
FINANCIALS

2023-2026E



Description (\$M)	2023	2024	2025	2026E
Revenue	\$1.6M	\$3.3M	\$5.3M	\$8.5M
Gross Profit	\$537k	\$1.4M	\$2.5M	\$3.9M
Adj. EBITDA	\$248k	\$644k	\$1.2M	\$1.5M

% BY REVENUE TYPE (2025)



RECURRING REVENUE



INVESTMENT CONSIDERATIONS

1.

Exceptional Revenue Growth: The Company has achieved a 95% CAGR since inception, driven by deep industry specialization and growing demand for cloud platform transformation. Recognized on the Inc 5000 list of Fastest-Growing Private Companies in America, the Company has a proven track record of scaling efficiently with the pipeline to sustain it. The Company maintains a 100% client satisfaction rating and a five-star AppExchange rating, with long-term contracts across a diverse, high-quality client base.

2.

AI-First Differentiation: The Company is positioned at the forefront of the Agentforce and Data Cloud wave and recognized as a leading Salesforce Partner for AI and agentic automation. With purpose-built AI offerings across predictive modeling, Data Cloud, and autonomous agent deployment, the Company is delivering measurable outcomes and is uniquely positioned to capture the significant market opportunity as enterprises accelerate AI adoption.

3.

Salesforce Select Partner with Proprietary Operational Advantage: As a Salesforce Select partner, the Company maintains strong access to vendor resources, co-selling opportunities, and ecosystem credibility. The Company also benefits from a proprietary native Professional Services Automation platform that streamlines product delivery, resource management, and billing – creating operational efficiencies that directly support margin and scalability.

CHANNEL PARTNERS



END USER VERTICALS

NONPROFIT

EDUCATION

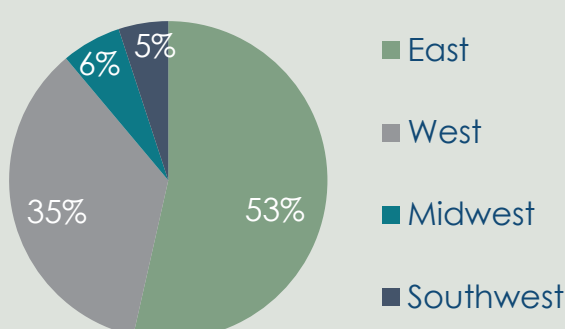
CONSUMER GOODS

CUSTOMERS BY THE NUMBERS

CUSTOMERS: 17

RETENTION: 90%

BY LOCATION:



CUSTOMERS BY REVENUE

TOP 10

Company	Percentage
Company #1	36.6%
Company #2	19.8%
Company #3	15.4%
Company #4	8.2%
Company #5	7%
Company #6	4.5%
Company #7	3.8%
Company #8	2.6%
Company #9	1.2%
Company #10	0.6%

Total
99%

Note: New contracts in 2026 are reducing customer concentration risks.

NEXT STEPS

To learn more about company EX-846 please sign the linked NDA and return to the ITX team. Our team will follow up with a mutually executed NDA and make an introduction to the company's CEO.

[Start NDA Now](#)

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[Asset Listing](#)

IT ExchangeNet