

EX-846

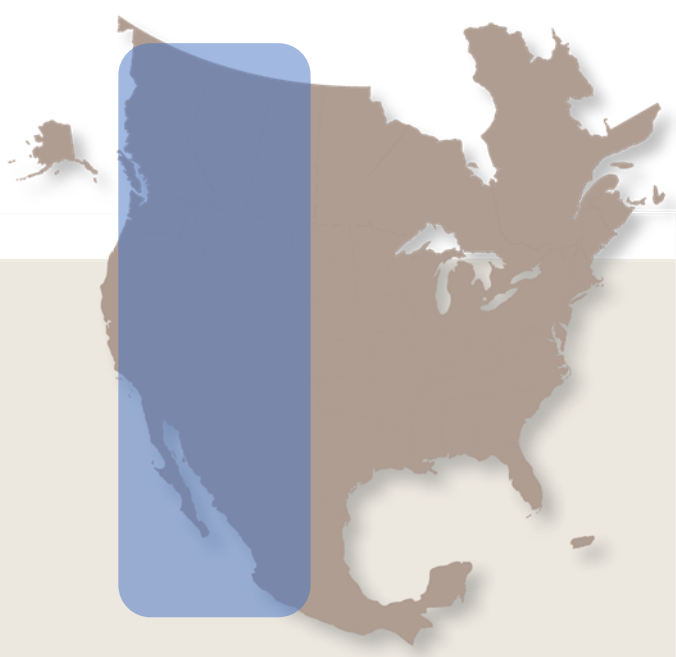
FOUNDED 2021

The Company is a dynamic Salesforce partner specializing in delivering comprehensive solutions to help businesses grow and enhance value. With a deep understanding of the Salesforce platform and extensive industry expertise, the Company provides strategic and tactical support to clients across various sectors.

The Company has a proven track record of successful project delivery, particularly in the nonprofit, education and consumer goods industries. Their team of skilled professionals leverages their in-depth knowledge to address both immediate and long-term client needs.

- **High Growth Trajectory:** The Company is experiencing significant growth, with projected revenue increasing from \$3.3M in 2024 to \$10M over the next three years.
- **Innovative Product Development:** The Company is actively developing a new SaaS product to further expand its market reach and diversify its revenue streams.
- **Experienced Team:** The Company's team of experts possess deep industry knowledge and a wealth of experience in Salesforce implementation and consulting.
- **Scalable Business Model:** The Company's business model is scalable, allowing for future growth and expansion.

The Company presents a compelling opportunity for investors and buyers seeking to enter or expand their presence in the Salesforce ecosystem. With its strong foundation, experienced team and promising growth prospects, the Company is well positioned for continued success.



HEADQUARTERS

West Coast



OF EMPLOYEES

37

Professional Services	31	<div style="width: 84%;"></div>
Management	2	<div style="width: 5%;"></div>
Sales / Mkt	2	<div style="width: 5%;"></div>
Administrative	1	<div style="width: 3%;"></div>
Account & Finance	1	<div style="width: 3%;"></div>

Note: Three FTEs are contractors on the Professional Services team.



PRODUCTS AND SERVICES

Salesforce Consulting

- Tailor-made Salesforce solutions
- Industry-specific strategies
- Future-focused implementation plan
- 140+ Salesforce Certifications

Salesforce Implementation

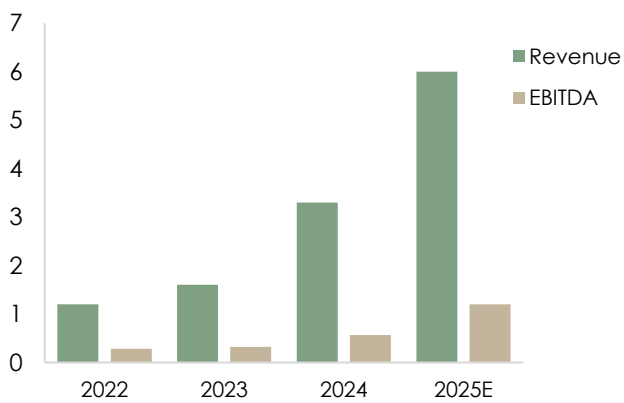
- End-to-end project management
- Custom configurations
- Integration with existing systems

Managed Services

- Ongoing system support and optimization
- Proactive maintenance
- Scalable service model

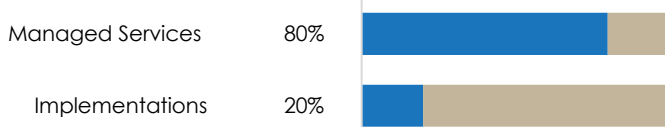


FINANCIALS 2022-2025E



Description (\$M)	2022	2023	2024	2025E
Revenue	\$1.2M	\$1.6M	\$3.3M	\$6.0M
Gross Profit	\$530k	\$627k	\$1.3M	\$2.4M
Adj. EBITDA	\$281k	\$315k	\$574k	\$1.2M

% BY REVENUE TYPE (2024)



RECURRING REVENUE



INVESTMENT CONSIDERATIONS

1. **High Revenue Growth:** Over 100% annual growth since inception. Fueled by a strong focus on customer satisfaction, innovative solutions, and a dedicated team. With a strong foundation and a proven track record of success, the Company is well-positioned for continued growth and expansion.
2. **Salesforce Summit Partner:** This provides access to valuable resources, training and support, enabling the company to stay ahead of industry trends and deliver cutting edge solutions to clients. It also enhances the Company's reputation and credibility, attracting new business opportunities and fostering long-term client relationships.
3. **Customer Retention:** The Company has a high customer retention rate with long-term contracts. This demonstrates the Company's strong market position and ability to attract and retain high-value clients. The diverse client base mitigates risk and provides opportunities for cross-selling and upselling, driving revenue growth and profitability.

CHANNEL PARTNERS



END USER VERTICALS

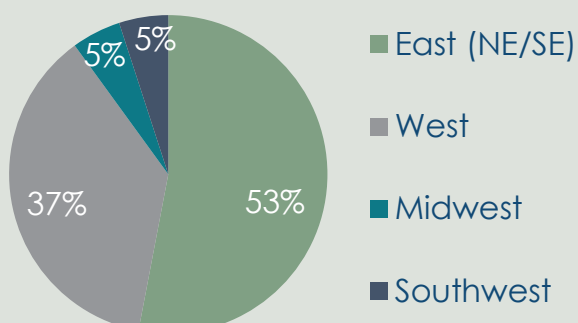


CUSTOMERS BY THE NUMBERS

CUSTOMERS: 16

RETENTION: 91%

BY LOCATION:



CUSTOMERS BY REVENUE

TOP 10

Company #1	42%	<div style="width: 42%;"></div>
Company #2	18%	<div style="width: 18%;"></div>
Company #3	12%	<div style="width: 12%;"></div>
Company #4	5%	<div style="width: 5%;"></div>
Company #5	5%	<div style="width: 5%;"></div>
Company #6	4%	<div style="width: 4%;"></div>
Company #7	3%	<div style="width: 3%;"></div>
Company #8	2%	<div style="width: 2%;"></div>
Company #9	2%	<div style="width: 2%;"></div>
Company #10	1%	<div style="width: 1%;"></div>

Total
96%

Note: New contracts in 2025 are reducing customer concentration risks.

NEXT STEPS

To learn more about company EX-846 please sign the linked NDA and return to the ITX team. Our team will follow up with a mutually executed NDA and make an introduction to the company's CEO.

[Start NDA Now](#)

[Contact Us](#)

[Asset Listing](#)

