

EX-834

FOUNDED 2021

- 2023 Partner of the Year (Leading Global Technology Company)
- First ever and leading Solution Enablement Education provider (SEE)
- Cloud Service Provider
- Minority Owned

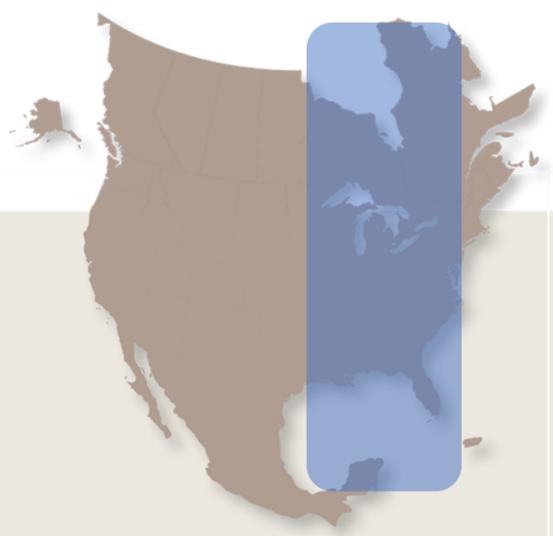
Leading ISVs and technology manufacturers' approach to managing partner relationships often neglect crucial aspects such as education, enablement, and infrastructure orchestration. This hinders market adoption, revenue growth, and overall ecosystem health. This unique business is a leading framework innovator in Solution Enablement Education (SEE) that offers technical product knowledge transfer (e.g., adoption of highly technical certified credentialing).

Transforming Partner Ecosystems: The Company empowers vendors who rely on resellers and channels for revenue growth.

Accelerated Growth & Adoption: Increased partner knowledge and proficiency fuel faster revenue growth and wider market reach for vendors.

Reduced Operational Burden: Vendors outsource critical partner education and enablement to The Company.

The Company has multi-year outsourced opportunities with leading global technology enterprises.



HEADQUARTERS
CANADA & SOUTHEAST US



OF EMPLOYEES

12

Prof Services	6	<div style="width: 50%;"></div>
Management	2	<div style="width: 16.6%;"></div>
Sales / Mkt	4	<div style="width: 33.3%;"></div>

Notes:

- Lean, well-managed business
- Coined "Elastic Bench" trademark
- Building largest tech certified bench of GIG resources in North America
- Multiple credentialed resources for rapid deployment



PRODUCTS AND SERVICES

Solution Enablement Education (SEE)

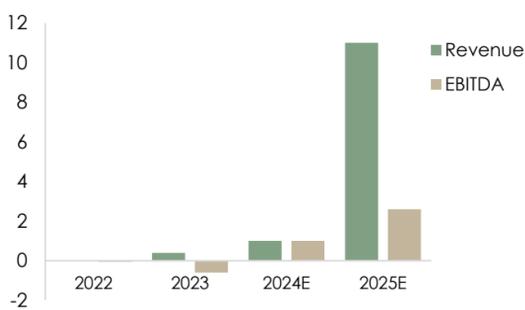
- Optimal product utilization
- Efficient problem solution
- Maximizing Return on Investment (ROI)
- Reduced dependency on solution partners and data breaches
- Efficient upgrades and migrations

Secondary Services

- Professional Services
- Tech Healthcheck Services
- Cyber Resiliency Ransomware
- Lifeline Workshops
- Continuous Education



FINANCIALS 2022-2025E



Description (\$M)	2022	2023	2024E	2025E*
Revenue	\$0.01	\$0.4	\$1.0	\$11.0
Gross Profit	\$0.01	\$0.4	\$1.0	\$5.0
Adj. EBITDA	(\$0.05)	(\$0.6)	\$0.5	\$2.6

Notes:

- Pipeline for 2025 and beyond represents exclusive outsource agreement. Additionally, large brand-named businesses with thousands of customers and partners.

% BY REVENUE TYPE (2024E)



AREAS OF FOCUS

- Assessment/Design and implementation services
- Aligned resources and deliverables to meet deadlines
- Optimized backup and replication policies for security
- 24/7 access to experts and best practices

INVESTMENT CONSIDERATIONS

1. Unique and Exclusive Content Generation for Global Technology Leaders
2. Industry Agnostic Offering with Large Global Market Opportunity
3. High-growth and Lean Financial Profile Anchored by Exclusive Multi-Year Contracts
4. Innovative Management Team with Deep Industry Experience

CHANNEL PARTNERS

Accredited Service Partner

The business is a leading partner for one of the largest global payments companies in the world with access to more than 100,000+ clients and thousands of partners.

INDUSTRY AGNOSTIC

PUBLIC SECTOR

HEALTHCARE

LIFE SCIENCES

Note: The Company is an Industry Agnostic service leader with customers and ISVs who manufacture for ALL industry sectors. Team has deep expertise in these following areas as an added plus.

MISSION AND OBJECTIVE

The Company is a trusted partner focusing on optimizing and enhancing technology solutions.

The mission is to help enterprises realize the full value of their technology investments by empowering them with the knowledge and skills often lacking at the time an investment is made.

Leadership and legacy staff are in place for a smooth ownership transition.



CUSTOMERS BY REVENUE

TOP 10

Company	Percentage
* Company #1	70%
Company #2	5%
Company #3	5%
Company #4	5%
Company #5	5%
Company #6	2%
Company #7	2%
Company #8	2%
Company #9	2%
Company #10	2%

*Note: The Company purposely limited customer expansion to focus on one large, exclusive outsourced multi-year engagement.

NEXT STEPS

To learn more about company EX-834 please sign the linked NDA and return to the ITX team. Our team will follow up with a mutually executed NDA and make an introduction to the company's CEO.

[Start NDA Now](#)

[Contact Us](#)

[Asset Listing](#)

IT Exchange Net