

EX-796

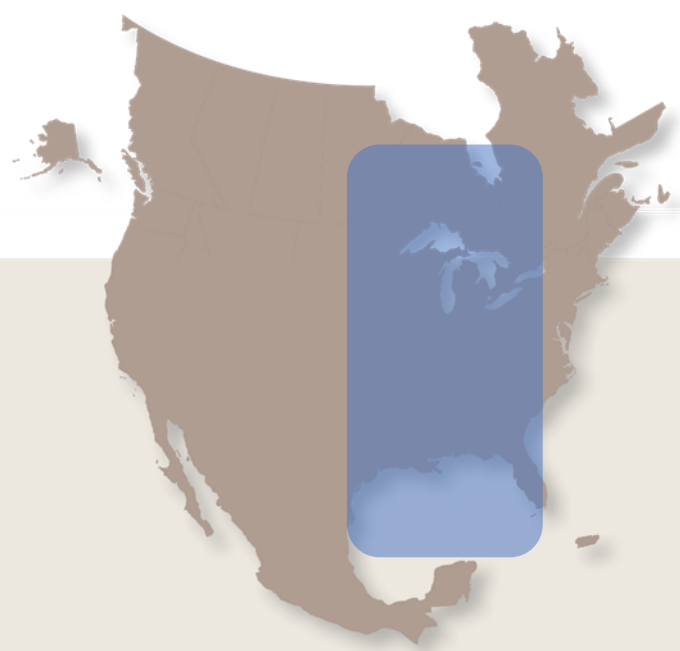
This Midwest-based Managed Services and solutions provider serves clients in the SMB and Commercial spaces ranging from \$20M to over \$10B in revenues. With 79 percent recurring revenue, the Company offers services on Oracle and Microsoft platforms, managing database and mission-critical application server workloads, operating systems and Engineered Systems platforms.

As an Oracle Platinum Partner, the Company serves as a comprehensive solution provider capable of addressing clients' Oracle needs regardless of size or specialized requirements.

The Company prides itself in overdelivering for its customers in a flexible model that continues to drive consistent, above-market growth and promote customer stickiness. It increased services revenue 67% over the last 5 years while reducing delivery headcount, and Adjusted EBITDA margins exceed 45%, expanding toward 54% by 2026.

Managed services represent nearly 80% of 2026 revenue, anchored by multi-year contracts, retention of 90%, and an average customer tenure above six years, delivering the strong forward visibility and predictability buyers reward with premium multiples. Remarkably, this growth has been achieved with a single part-time sales and marketing employee, leaving a buyer substantial whitespace to accelerate expansion.

The Company supports customers running workloads on-prem, in third-party facilities, and across Oracle, Azure, AWS, and individual ISV cloud platforms, insulating it from any single deployment trend.



HEADQUARTERS
Midwest



OF EMPLOYEES

11

Managed Services	8	
Management	2	
Sales & Marketing	1	



PRODUCTS AND SERVICES

Services

- Strategic Consulting
- HA/DR Planning
- Architectural Consulting

Integration

- Microsoft Platform
- Oracle Platform and Product Resale
- IFS Applications

Managed Services

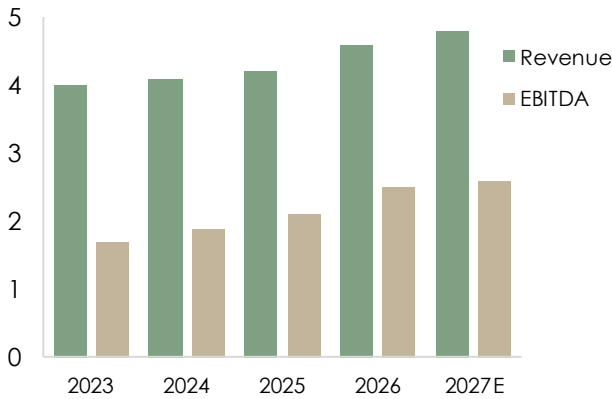
- Remote DBA
- Complete Application Software Stack
- Environment Outsourcing
- Best Practices Advisory



FINANCIALS

2023-2027E

*fiscal year ending June 30



Description (\$M)	2023	2024	2025	2026	2027E
Revenue	\$4.0	\$4.1	\$4.2	\$4.6	\$4.8
Gross Profit	\$3.3	\$3.4	\$3.8	\$4.3	\$4.3
Adj. EBITDA	\$1.7	\$1.9	\$2.1	\$2.5	\$2.6

% BY REVENUE TYPE (2026)

Managed Services	78.77%	
Project Services	12.77%	
Product Resell	8.68%	

RECURRING REVENUE

2023	\$2.70	
2024	\$2.90	
2025	\$3.20	
2026	\$3.60	
2027E	\$3.80	

INVESTMENT CONSIDERATIONS

- High Margins:** The Company's 2023 Adjusted EBITDA margins exceed 42%, expanding to 54% by 2026 as EBITDA grows \$1.6M to \$2.5M. The Company increased services revenue 67% over the last 5 years while reducing delivery headcount, evidencing real operating leverage and disciplined cost management.
- Contracted, Managed Services-Led Revenue:** The Company's managed services represent 79% of 2026 revenue, anchored by multi-year contracts, retention of 90%, and an average customer tenure above six years. This contracted base delivers strong forward visibility and the predictability buyers reward with premium multiples.
- Untapped Commercial Engine:** The Company's Above-market growth has been achieved with a **single part-time** sales and marketing employee, driven entirely by referral and reputation. A dedicated sales function layered onto proven delivery could unlock substantial growth with minimal incremental fixed cost.
- Elite Technical Credentials:** As an **Oracle Platinum Partner** also delivering on Microsoft platforms, the Company manages databases, application servers, operating systems, and Engineered Systems. This certified, hard-to-replicate expertise creates defensible positioning and meaningful cross-sell whitespace within existing accounts.
- Diversified, Platform-Agnostic Client Base:** The Company's clients span SMB, commercial, and enterprise markets from \$20M to over \$10B in revenue, running workloads on-premise, in third-party facilities, or across Oracle, Azure, AWS, and ISV clouds — insulating the Company from any single deployment trend.

HIGHLIGHTED PARTNERS & AWARDS



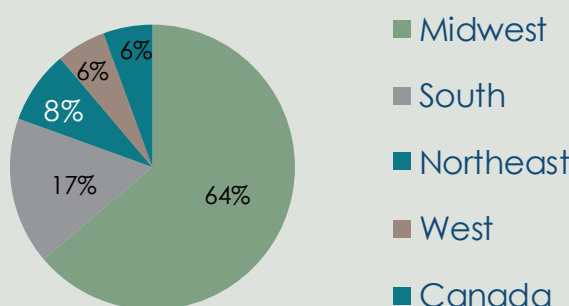
END USER VERTICALS

- AEROSPACE & DEFENSE
- B2B SERVICES
- CONSTRUCTION
- MANUFACTURING
- RETAIL

CUSTOMERS BY THE NUMBERS

CUSTOMERS: 65
RETENTION: 90%

BY LOCATION:



CUSTOMERS BY REVENUE

TOP 10

Company #1	11.98%	
Company #2	4.73%	
Company #3	4.52%	
Company #4	4.50%	
Company #5	4.04%	
Company #6	3.93%	
Company #7	3.65%	
Company #8	3.45%	
Company #9	3.44%	
Company #10	3.28%	

Total

47.52%

NEXT STEPS

To learn more about company EX-796 please sign the linked NDA and return to the ITX team. Our team will follow up with a mutually executed NDA and make an introduction to the company's CEO.

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