

DealsDirect

A Monthly Listing of IT Services and Digital Marketing Firms for Sale

Ranked by Axial as the #1 Sell-Side Technology M&A Advisor in the U.S., [IT ExchangeNet](#) is a global M&A consultancy focusing exclusively on selling MSPs, MSSPs, VARs, Cloud Services Providers, IT Services Providers and Digital Marketing agencies. We represent leading channel partners like Microsoft, Oracle, Salesforce, and ServiceNow.



With a buyer database of over 90,000 IT Services and Digital Marketing decision-makers, we identify strategic matches for sellers valued above \$5 million – learning the intimate details of our clients' businesses to find buyer aligned on philosophy, cultural fit, and total transaction value.

For more information contact: Joan Cook, Marketplace Director at Assets@ITExchangeNet.com

September 2026

FINANCIALS

Description (\$M)	2023	2024	2025	2026E
Revenue	\$7.88	\$7.12	\$7.5	\$6.1
Gross Profit	\$4.78	\$4.43	\$4.28	\$3.59
Adj EBITDA	\$2.74	\$3.39	\$3.08	\$2.71

NUMBER OF CUSTOMERS:

+12

OF EMPLOYEES: 72

FOCUS: This Company is a leading Nearshore Engineering Delivery Platform delivering complex enterprise software solutions through a proven Brazil-based resource model. With 14 years of profitable operations, they ensure reliable access to high caliber-technical talent and efficient team scaling. The platform has extensive experience architecting and delivering mission-critical enterprise applications.

Click [HERE](#) for more information on this engagement.

FINANCIALS

Description (\$M)	2023	2024	2025	2026E
Revenue	\$4.6	\$4.3	\$4.8	\$5.3
Gross Profit	\$3.2	\$3.3	\$3.7	\$4.2
Adj EBITDA	\$660k	\$320k	\$1.3	\$1.6

NUMBER OF CUSTOMERS:

78 Active since 2021

15 Present

OF EMPLOYEES: 18

FOCUS: This East Coast company is a specialized digital transformation consultancy serving Fortune 500 enterprises and government agencies in need of complex modernization and transformation. The Company integrates advanced AI strategies leveraging an expansive partnership with IBM that align technology, operating models and customer value.

Click [HERE](#) for more information on this engagement.

FINANCIALS

Description (\$M)	2022	2023	2024	2025E
Revenue	\$2.87	\$2.69	\$1.60	\$2.0
Gross Profit	\$709k	\$819k	\$459k	\$900k
Adj EBITDA	\$874k	\$999k	\$636k	\$936k

NUMBER OF CUSTOMERS:

+5,700

OF EMPLOYEES: 24

FOCUS: This Company has nearly a decade of operational excellence delivering scalable, proprietary design solutions through a robust online platform featuring an exclusive, IP-protected library of over 230,000 in-house produced graphic assets. The Company empowers rapid creation and deployment of visual products, including apparel, accessories and digital goods.

FINANCIALS

Description (\$M)	2023	2024	2025	2026E
Revenue	\$4.0	\$4.1	\$4.2	\$4.6
Gross Profit	\$3.3	\$3.4	\$3.8	\$4.3
Adj EBITDA	\$1.7	\$1.9	\$2.1	\$2.5

NUMBER OF CUSTOMERS:

+65

OF EMPLOYEES:

FOCUS: The Company is a Managed Services and Solutions provider serves clients in the SMB and Commercial spaces ranging from \$20M to over \$10B in revenues. With 79% recurring revenue, the Company offers services on Oracle and Microsoft platforms, managing database and mission-critical application server workloads, operating systems and Engineered Systems platforms .

Click [HERE](#) for more information on this engagement.

EX-865

🚩 EAST COAST

Focus: Managed Service Provider Platform

MSP
Managed
Service Provider

FINANCIALS

UNDER LOI

Description (\$M)	2023	2024	2025	2026E
Revenue	\$6.6	\$6.5	\$6.0	\$6.0
Gross Profit	\$4.9	\$4.9	\$4.9	\$4.6
Adj EBITDA	\$2.5	\$2.4	\$2.3	\$2.2

NUMBER OF CUSTOMERS:

+68

OF EMPLOYEES: 19

FOCUS: The Company is a managed services provider platform with a national footprint. The business has been assembled through the integration of multiple established IT services providers. The platform delivers a comprehensive suite of IT solutions including 24/7 help desk, cybersecurity, cloud services, backup and disaster recovery and infrastructure management.

Click [HERE](#) for more information on this engagement.



EX-866

🚩 CARIBBEAN

Focus: High-Margin Microsoft Cloud Solutions Provider

CSP
Cloud Service
Provider

FINANCIALS

OVERSUBSCRIBED

Description (\$M)	2023	2024	2025	2026E
Revenue	\$9.3	\$8.7	\$12.6	\$15.0
Gross Profit	\$4.4	\$5.1	\$7.0	\$8.4
Adj EBITDA	\$1.1	\$1.5	\$2.8	\$3.4

NUMBER OF CUSTOMERS:

+60

OF PROFESSIONALS: 72

FOCUS: The Company is a profitable, high-margin Microsoft Cloud Solutions Provider positioned at the intersection of managed security, cloud operation, and AI transformation. With more than three decades of regional presence in the Caribbean, the firm holds active Microsoft Solutions Partner Designations across several areas as well and active and close Co-sell relationship with Microsoft.

Click [HERE](#) for more information on this engagement.



Entering the Market Soon

EX-793



2026E REVENUE: \$115M

FOCUS: Women-owned technology solutions provider serving federal civilian and defense agencies, state/local governments and Federal Systems Integrators nationwide.

About Us

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With an extensive buyer database of over 90,000 IT and Digital Marketing decision-makers, we identify strategic matches for sellers valued above \$5 million in the M&A Marketplace.

AREAS OF EXPERTISE INCLUDE:

- *Managed Security Services Providers (MSSPs)*
- *Managed Services Providers (MSPs)*
- *Cloud Services Providers*
- *IT Services Providers*
- *VARs*
- *Digital/Database Marketing Firms*

We keep it simple: Learn the intimate details about our clients, and then identify the best possible buyers to make the acquisition based on aligned businesses philosophies, cultural fit, and total transaction value.

For more information:

Joan Cook, Marketplace Director

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