

DealsDirect

A Monthly Listing of IT Services and Digital Marketing Firms for Sale

Ranked by Axial as the #1 Sell-Side Technology M&A Advisor in the U.S., [IT ExchangeNet](#) is a global M&A consultancy focusing exclusively on selling MSPs, MSSPs, VARs and Digital Marketing agencies. We represent leading channel partners like Microsoft, Oracle, Salesforce, and ServiceNow, as well as MSPs, MSSPs and Digital Marketing agencies.

This acknowledgment from Axial reflects our team's commitment to delivering exceptional outcomes for clients across the IT services and technology sectors. Every transaction is built on trusted relationship, deep market knowledge, and our mission to connect great companies with the right buyers.



July 2026

About Us

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With an extensive buyer database of over 90,000 IT and Digital Marketing decision-makers, we identify strategic matches for sellers valued above \$5 million in the M&A Marketplace.

AREAS OF EXPERTISE INCLUDE:

- *Managed Security Services Providers (MSSPs)*
- *Managed Services Providers (MSPs)*
- *Cloud Services Providers*
- *IT Services Providers*
- *VARs*
- *Digital/Database Marketing Firms*

We keep it simple: Learn the intimate details about our clients, and then identify the best possible buyers to make the acquisition based on aligned businesses philosophies, cultural fit, and total transaction value.

For more information:

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FINANCIALS

Description (\$M)	2023	2024	2025	2026E
Revenue	\$66.2	\$92.1	\$91.0	\$181.2
Gross Profit	\$11.7	\$15.5	\$16.2	\$19.1
Adj EBITDA	\$2.1	\$5.0	\$5.3	\$6.1

NUMBER OF CUSTOMERS:

+200

OF EMPLOYEES: 100

FOCUS: The Company is a premier, high-growth global technology deployment and orchestration platform built to solve the complex international delivery challenges facing modern enterprises. The Company has demonstrated profitable historical scaling and now sits a clear inflection point as proprietary platform components drive accelerating market share.

Click [HERE](#) for more information on this engagement.

FINANCIALS

Description (\$M)	2023	2024	2025	2026E
Revenue	\$9.3	\$8.7	\$12.6	\$15.0
Gross Profit	\$4.4	\$5.1	\$7.0	\$8.4
Adj EBITDA	\$1.1	\$1.5	\$2.8	\$3.4

NUMBER OF CUSTOMERS:

+60

OF PROFESSIONALS: 72

FOCUS: The Company is a profitable, high-margin Microsoft Cloud Solutions Provider positioned at the intersection of managed security, cloud operation, and AI transformation. With more than three decades of regional presence in the Caribbean, the firm holds active Microsoft Solutions Partner Designations across several areas as well and active and close Co-sell relationship with Microsoft.

Click [HERE](#) for more information on this engagement.

FINANCIALS

Description (\$M)	2023	2024	2025	2026E
Revenue	\$7.88	\$7.12	\$7.5	\$5.25
Gross Profit	\$4.78	\$4.43	\$4.28	\$3.0
Adj EBITDA	\$2.74	\$3.39	\$3.08	\$2.07

NUMBER OF CUSTOMERS:

+12

OF EMPLOYEES: 91

FOCUS: This Company is a leading Nearshore Engineering Delivery Platform delivering complex enterprise software solutions through a proven Brazil-based resource model. With 14 years of profitable operations, they ensure reliable access to high caliber-technical talent and efficient team scaling. The platform has extensive experience architecting and delivering mission-critical enterprise applications.

Click [HERE](#) for more information on this engagement.

FINANCIALS

Description (\$M)	2023	2024	2025	2026E
Revenue	\$15.2	\$17.6	\$17.2	\$14.8
Gross Profit	\$5.7	\$5.8	\$5.4	\$4.3
Adj EBITDA	\$754k	\$267k	\$382k	\$652k

NUMBER OF CUSTOMERS:

+100

OF EMPLOYEES: 14

FOCUS: The Company is a Microsoft-focused manager services provider serving midmarket and enterprise clients across North America. With over 20 years in the Microsoft ecosystem, the Company delivers Azure-led cloud and AI managed¹ services, while supporting Dynamics 365 clients through CSP licensing. The Company maintains a highly diversified customer base across key growth verticals.

Click [HERE](#) for more information on this engagement.

FINANCIALS

Description (\$M)	2023	2024	2025	2026E
Revenue	\$4.6	\$4.3	\$4.8	\$5.3
Gross Profit	\$231k	-\$39k	\$814k	\$1.0
Adj EBITDA	\$660k	\$331k	\$1.2	\$1.4

NUMBER OF CUSTOMERS:

78 Active since 2021

15 Present

OF EMPLOYEES: 18

FOCUS: This East Coast company is a specialized digital transformation consultancy serving Fortune 500 enterprises and government agencies in need of complex modernization and transformation. The Company integrates advanced AI strategies leveraging an expansive partnership with IBM that align technology, operating models and customer value.

Click [HERE](#) for more information on this engagement.

FINANCIALS

Description (\$M)	2022	2023	2024	2025E
Revenue	\$2.87	\$2.69	\$1.60	\$2.0
Gross Profit	\$709k	\$819k	\$459k	\$900k
Adj EBITDA	\$874k	\$999k	\$636k	\$936k

NUMBER OF CUSTOMERS:

+5,700

OF EMPLOYEES: 24

FOCUS: This Company has nearly a decade of operational excellence delivering scalable, proprietary design solutions through a robust online platform featuring an exclusive, IP-protected library of over 230,000 in-house produced graphic assets. The Company empowers rapid creation and deployment of visual products, including apparel, accessories and digital goods.

Click [HERE](#) for more information on this engagement.

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🚩 MIDWEST

Focus: Strategic Business Solutions, MSFT Cloud Biz Apps (AI, CR/CRM, Field Service, Power BI, Project Operations)

MSFT
Dynamics
Partner

UNDER LOI

FINANCIALS

Description (\$M)	2023	2024	2025	2026E
Revenue	\$9.4	\$12.4	\$6.4	\$5.5
Gross Profit	\$4.1	\$5.3	\$2.6	\$2.0
Adj EBITDA	\$1.5	\$2.1	\$600k	\$640k

NUMBER OF CUSTOMERS:

75+

OF EMPLOYEES: 29

FOCUS: Founded over 17 years ago, this Midwest Company specializes in crafting strategic business solutions built on the Microsoft platform, including Copilot (AI). Core competencies include the implementation, integration and optimization of Microsoft Dynamics 365 Customer Engagement applications. The Company excels in leveraging Microsoft Power Platform to create tailored solutions.

Click [HERE](#) for more information on this engagement.

