

DealsDirect

A Monthly Listing of IT Services and Digital Marketing Firms for Sale

Ranked by Axial as the #1 Sell-Side Technology M&A Advisor in the U.S., [IT ExchangeNet](#) is a global M&A consultancy focusing exclusively on selling MSPs, MSSPs, VARs and Digital Marketing agencies. We represent leading channel partners like Microsoft, Oracle, Salesforce, and ServiceNow, as well as MSPs, MSSPs and Digital Marketing agencies.

This acknowledgment from Axial reflects our team's commitment to delivering exceptional outcomes for clients across the IT services and technology sectors. Every transaction is built on trusted relationship, deep market knowledge, and our mission to connect great companies with the right buyers.



August 2026

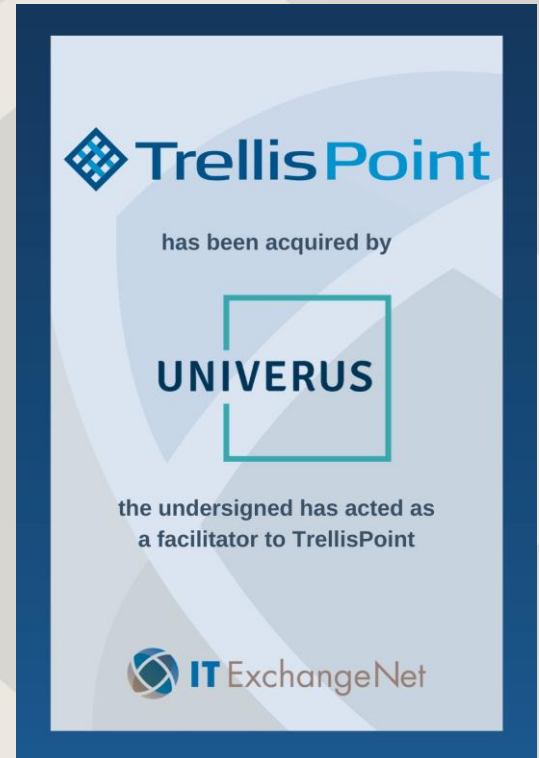
Deal Closing

TrellisPoint Acquired by Univerus

Univerus, a global software company focused on mission-critical software for real-world operations recently acquired TrellisPoint, a strong Microsoft Solutions Partner specializing in Microsoft Dynamics 365, Power Platform, Microsoft Copilot and Azure.

This acquisition strengthens Univerus' growing Microsoft ecosystem and expands the ability to support customers with the technology, expertise and long-term partnership to drive business outcomes. TrellisPoint brings expertise in the Microsoft space and clear focus on helping customers achieve measurable success.

IT ExchangeNet served as advisor to TrellisPoint throughout the transaction and we're proud to have supported them in reaching this new chapter. Wishing both teams continued success as they move forward together.



FINANCIALS

Description (\$M)	2023	2024	2025	2026E
Revenue	\$66.2	\$92.1	\$91.0	\$181.2
Gross Profit	\$11.7	\$15.5	\$16.2	\$19.1
Adj EBITDA	\$2.1	\$5.0	\$5.3	\$6.1

NUMBER OF CUSTOMERS:

+200

OF EMPLOYEES: 100

FOCUS: The Company is a premier, high-growth global technology deployment and orchestration platform built to solve the complex international delivery challenges facing modern enterprises. The Company has demonstrated profitable historical scaling and now sits a clear inflection point as proprietary platform components drive accelerating market share.

FINANCIALS

Description (\$M)	2023	2024	2025	2026E
Revenue	\$9.3	\$8.7	\$12.6	\$15.0
Gross Profit	\$4.4	\$5.1	\$7.0	\$8.4
Adj EBITDA	\$1.1	\$1.5	\$2.8	\$3.4

NUMBER OF CUSTOMERS:

+60

OF PROFESSIONALS: 72

FOCUS: The Company is a profitable, high-margin Microsoft Cloud Solutions Provider positioned at the intersection of managed security, cloud operation, and AI transformation. With more than three decades of regional presence in the Caribbean, the firm holds active Microsoft Solutions Partner Designations across several areas as well and active and close Co-sell relationship with Microsoft.

Click [HERE](#) for more information on this engagement.

FINANCIALS

Description (\$M)	2023	2024	2025	2026E
Revenue	\$7.88	\$7.12	\$7.5	\$6.1
Gross Profit	\$4.78	\$4.43	\$4.28	\$3.59
Adj EBITDA	\$2.74	\$3.39	\$3.08	\$2.71

NUMBER OF CUSTOMERS:

+12

OF EMPLOYEES: 72

FOCUS: This Company is a leading Nearshore Engineering Delivery Platform delivering complex enterprise software solutions through a proven Brazil-based resource model. With 14 years of profitable operations, they ensure reliable access to high caliber-technical talent and efficient team scaling. The platform has extensive experience architecting and delivering mission-critical enterprise applications.

Click [HERE](#) for more information on this engagement.

FINANCIALS

Description (\$M)	2023	2024	2025	2026E
Revenue	\$4.6	\$4.3	\$4.8	\$5.3
Gross Profit	\$3.2	\$3.3	\$3.7	\$4.2
Adj EBITDA	\$660k	\$320k	\$1.3	\$1.6

NUMBER OF CUSTOMERS:

78 Active since 2021

15 Present

OF EMPLOYEES: 18

FOCUS: This East Coast company is a specialized digital transformation consultancy serving Fortune 500 enterprises and government agencies in need of complex modernization and transformation. The Company integrates advanced AI strategies leveraging an expansive partnership with IBM that align technology, operating models and customer value.

Click [HERE](#) for more information on this engagement.

FINANCIALS

Description (\$M)	2022	2023	2024	2025E
Revenue	\$2.87	\$2.69	\$1.60	\$2.0
Gross Profit	\$709k	\$819k	\$459k	\$900k
Adj EBITDA	\$874k	\$999k	\$636k	\$936k

NUMBER OF CUSTOMERS:

+5,700

OF EMPLOYEES: 24

FOCUS: This Company has nearly a decade of operational excellence delivering scalable, proprietary design solutions through a robust online platform featuring an exclusive, IP-protected library of over 230,000 in-house produced graphic assets. The Company empowers rapid creation and deployment of visual products, including apparel, accessories and digital goods.

Entering the Market Soon

EX-793



2026E REVENUE: \$115M

FOCUS: Women-owned technology solutions provider serving federal civilian and defense agencies, state/local governments and Federal Systems Integrators nationwide.

About Us

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With an extensive buyer database of over 90,000 IT and Digital Marketing decision-makers, we identify strategic matches for sellers valued above \$5 million in the M&A Marketplace.

AREAS OF EXPERTISE INCLUDE:

- *Managed Security Services Providers (MSSPs)*
- *Managed Services Providers (MSPs)*
- *Cloud Services Providers*
- *IT Services Providers*
- *VARs*
- *Digital/Database Marketing Firms*

We keep it simple: Learn the intimate details about our clients, and then identify the best possible buyers to make the acquisition based on aligned businesses philosophies, cultural fit, and total transaction value.

For more information:

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